

## **ASA SMALL CAP EQUITY FUND**

## **Risk Profile**

Stable Conservative Moderate Aggressive

Investment Management Fee: 0.76% Benchmark: Russell 2000 Index

Investment Objective: This Fund seeks to achieve long-term growth of capital. The goal is to outperform the Russell 2000 Index by investing primarily in smaller companies with market caps between \$500 million and \$5 billion.

Investment Manager: TRF employs a multimanager approach to invest the Small Cap Fund.

The returns of the Fund will be a weighted average return of all the managers. Columbus Circle Investors, NorthPointe Capital Management and Wells Capital make decisions using a small cap growth style of investing. Turner Investment

Partners, PanAgora Asset Management and Jacobs Levy Equity Management employ a small cap value style of investing to choose companies. Cortina Asset Management and Clarivest Asset

Management focus on small cap core companies, those that can be classified as either growth or value.

Investment Process: Each manager employs their own distinct investment process providing greater diversification across the Fund. The value managers focus on value characteristics such as low P/E ratios and high return on equity while the growth managers focus on growth characteristics like strong earnings growth, rising prices and dominant market positions. The core managers use a combination of the two styles.

Principal Risks: The fund is subject to the following principal investment risks: Stock Market Volatility --Stock markets are volatile and can rise or decline significantly in response to company, political, regulatory, market or economic developments. The fund's total return, like stock prices generally, will fluctuate within a wide range, so an investor could lose money over short or even long periods. These risks are typically magnified with smaller companies versus larger, more established ones. Stock markets tend to move in cycles, with periods of rising prices (bull markets) and periods of falling prices (bear markets). The fund is also subject to investment-style risk, which is the chance that returns from small company stocks will trail returns from other asset classes (i.e. large company stocks or bonds) or the overall stock market.

This Fund may be well suited for an investor seeking aggressive growth of capital with higher risk.



■ Small Cap Fund ■ Russell 2000 Index



Sector Exposure as of September 30, 2007

		% of
	% of	Russell
Sector	Fund 2	000 Index
Consumer Discretionary	15.0	15.0
Consumer Staples	3.5	3.0
Energy	4.2	6.0
Financials	15.9	20.3
Health Care	13.2	13.2
Industrials	16.9	14.9
Information Technology	22.5	18.2
Materials	4.0	5.1
Telecommunications	3.2	1.5
Utlities	1.6	2.8
Total	100.0	100.0

Portfolio Characteristics as of September 30, 2007

		Russell
Fund Statistics	Fund	2000
Total Assets (\$Millions)	\$380.2	N/A
Number of Holdings	747	2,000
Market Cap (\$Billion)	\$2.0	\$1.3
P/E Ratio (Next 12 months)	19.2x	18.9x
5 yr EPS Growth Rate	22.6%	18.0%